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Aptem apprenticeship and training solutions for NHS Trusts



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Key challenges

Aptem delivers advanced apprenticeship and training technology tailored to NHS Trusts, with exclusive added value designed to make your investment go further.

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Addressing the key challenges that NHS Trusts currently face

Aptem's apprenticeship and training solutions leverage advanced technology to address key challenges faced by NHS Trusts, empowering them to build a skilled, sustainable workforce.

Funding constraints

- Automates repetitive administrative tasks to save costs.
- Advanced reporting ensures data-driven decisions and better resource allocation.

Quality and access

- Robust audit trails and reports highlight success rates and areas for improvement.
- Ensures consistent learning standards across regions.

Compliance

- Centralised, auditable evidence simplifies accreditation and regulatory processes.
- Full alignment with Ofsted and ESFA requirements.

Workforce pressures and time constraints

- Streamlines processes, reducing workload for tutors and staff.
- 24/7 access to training materials lets learners complete modules flexibly, aiding time management for all.

Technology integration

- Consolidates apprenticeships, CPD, short courses, and accreditation into one platform.
- Training management features track ongoing skills development seamlessly.

Retention and progression

- Cognitive needs assessments identify barriers to learning.
- Support tools enhance learner engagement and success.



With proven results, including faster onboarding and submission processes, high quality compliance and improved learner outcomes, Aptem empowers NHS Trusts to deliver meaningful workforce development.

NHS Trusts already using Aptem:

Chelsea and Westminster Hospital NHS Foundation Trust

Northumbria Healthcare NHS Foundation Trust

West Midlands Ambulance Service University NHS Foundation Trust

Royal Free London NHS Foundation Trust

Training providers supporting the NHS who use Aptem:

Corndel.

Oxford Brookes University

MediPro

Birmingham City University

a.r.u.

Why choose Aptem for your NHS Trust?

With Aptem, you'll enjoy unparalleled support and technology tailored for the specific needs of NHS Trusts, ensuring every learner achieves their full potential.

- **Single, tailored system**
  Manage all apprenticeships, short courses, and CPD training through one customisable platform.
- **Exceptional learning experience**
  Smooth remote onboarding, personalised learner support, and proven tools for success.
- **Comprehensive compliance**
  Full alignment with Ofsted and ESFA requirements. Easily track KSB mapping, progression, ILR submissions, EPA outcomes, and more.
- **Reduced administrative burden**
  Automation saves valuable time by streamlining repetitive tasks, allowing your team to focus on what matters most.
- **Integrated technology**
  Three integrations with management and learning platforms, including BKSB, to support automated workflows and enhanced learning impact.

> We chose Aptem having assessed a number of systems, because of its vast capability. The breadth of what it can do is impressive and it could properly integrate with our student record system – Banner. Many of the other systems we looked at offered workarounds rather than a full integration. Additionally the capabilities of other systems were narrower than Aptem.
>
> **Leeds Beckett University**



Exclusive added value for NHS Trusts

With a focus on empowering Trusts to build sustainable, skilled workforces, Aptem offers tailored packages, transparent pricing options, and NHS-specific expertise to address your unique challenges and support your long-term success.



Powerful tools to elevate training outcomes

Single Sign On (SSO) integration ensuring seamless access for staff and learners.

Integrated cognitive screening with Aptem Assess, including supporting materials to ensure all learners succeed.

Additional Assess licenses for learning and development across the organisation.



Added features at discounted or no extra cost

Enhanced reviews, an enterprise AI-powered tool designed to cut the admin of reviews in half provided at no extra cost.[1]

Microsoft Teams integration provided at no extra cost.[1]

50% saving on historic ILR data processing.



Enhanced support and networking

Gold-Level service provided as standard, with the optional upgrade to Platinum for even greater benefits.

Exclusive NHS Forum fostering collaboration and sharing of best practices with our NHS customers.



Fixed pricing available

Take advantage of our transparent and reliable fixed pricing model, designed to maximise value and support planning for NHS budgets. Pricing tailored to your needs is available upon request.

[1] Feature provided at no extra cost for the duration of the initial contract.



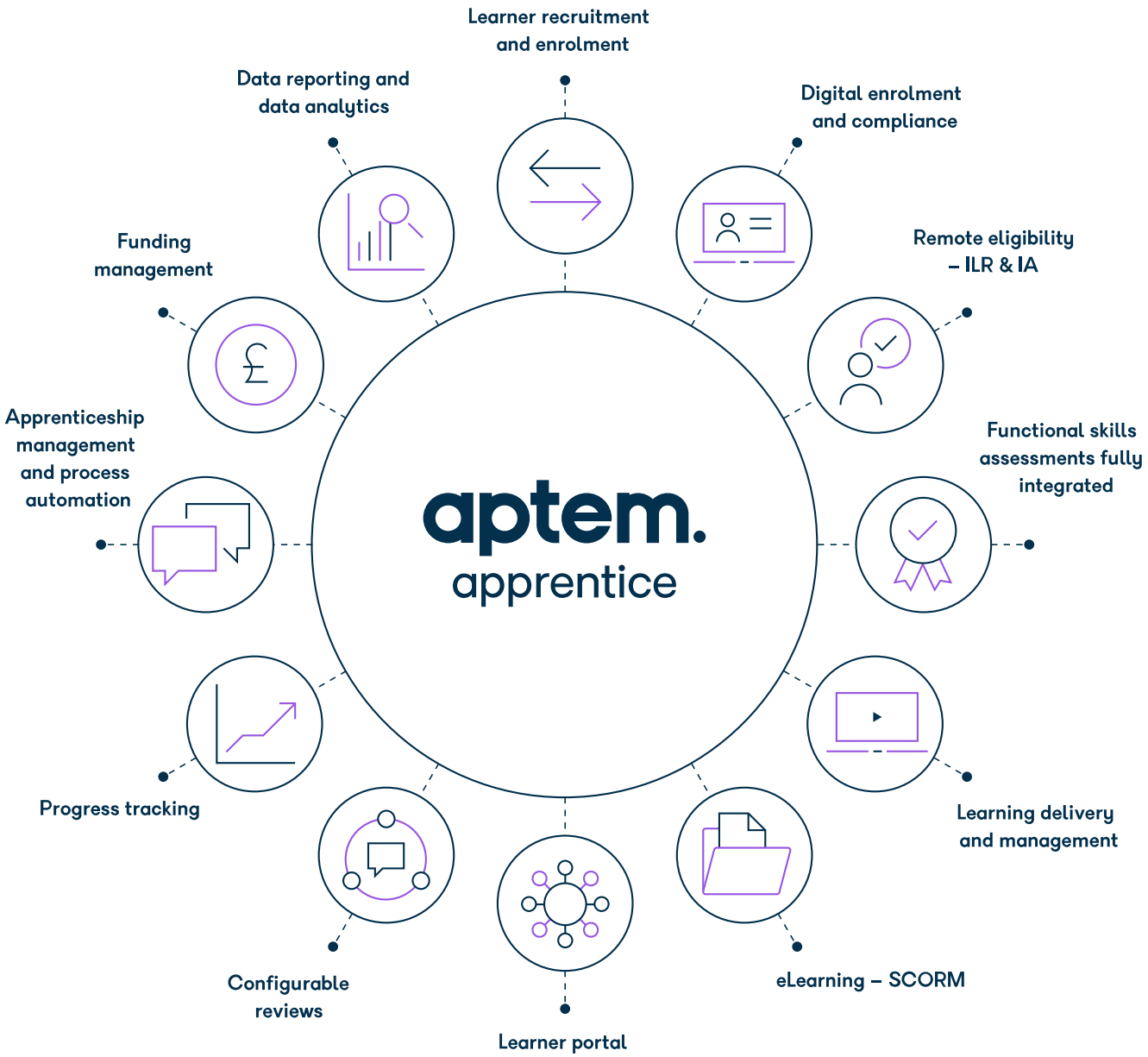
Aptem Apprentice

A highly configurable end-to-end platform to manage apprenticeships and professional development within an NHS Trust.

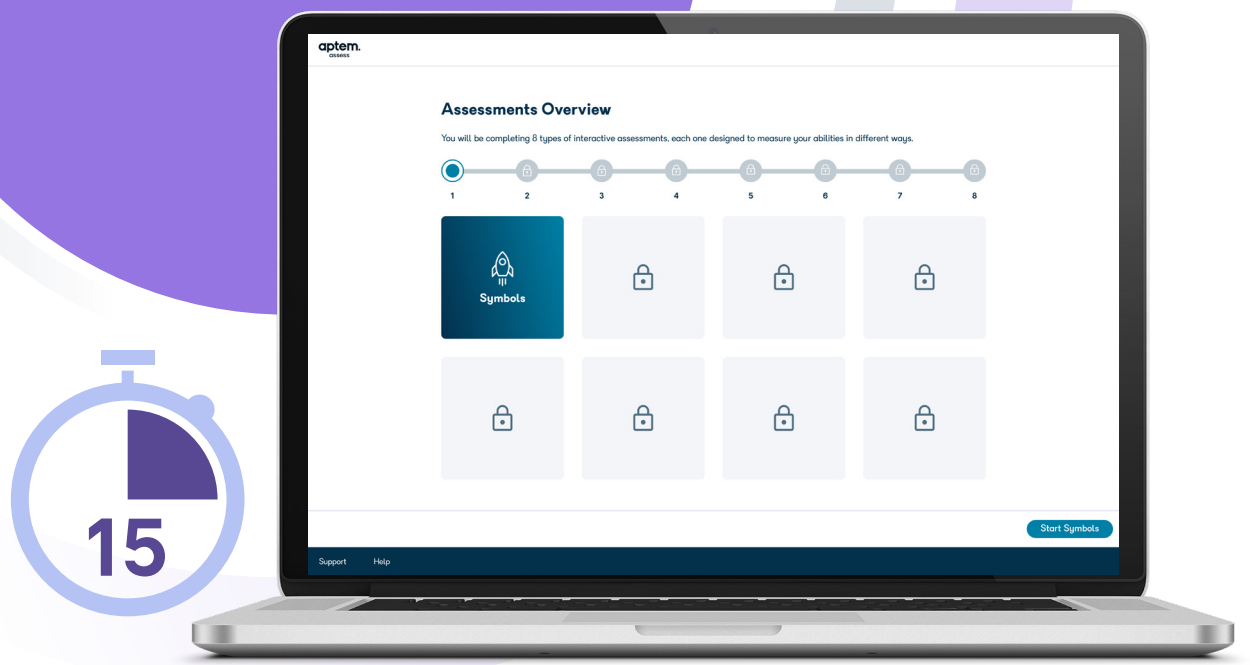
Aptem Apprentice is the market-leading, award-winning, end-to-end apprenticeship delivery platform, used by more than 130,000 learners daily. From recruiting and enrolling a learner, through to final EPA, Aptem supports the entire learner apprenticeship journey.

- Flexible functionality for managing apprenticeships, short courses, and CPD in one place.
- Streamlined enrolment, compliance, and administrative processes.
- Integrated tools for eLearning, data reporting, and automatic updates through PowerBI.
- Features for learner and employer engagement to drive participation and success.
- Built-in cognitive needs assessment – Aptem Assess – to understand individual learner needs.

The functionality of Aptem Apprentice supports apprentices, employers, auditors, tutors and managers. It is designed to support efficient, high-quality delivery of apprenticeships at scale with high levels of personalisation and agility to match the complex requirements of NHS Trusts.



Aptem Assess



Aptem Assess is embedded into the Apprentice solution to ensure you have a clear picture of your learners' requirements and can deliver personalised learner journeys to support better outcomes. This screening tool for cognitive needs enables you to seamlessly identify and respond to learning needs.

- Integrate cognitive assessment into your onboarding process or where needed in the delivery programme.
- For an estimated 80% of learners the experience will take no more than 15 minutes.
- Obtain guidance on reasonable adjustments for Learning Plans and End Point Assessments.
- Access learning support materials via the Aptem Resource Centre.



We chose Aptem because we want to streamline our internal processes... We were particularly keen to accelerate onboarding without compromising our high standards for data security and integrity, and to improve our reporting capabilities. Aptem can help us do all of this and more.

Northumbria Healthcare NHS Foundation Trust

The Aptem team behind the partnership

We know that the team behind the technology is important. Here are some of the questions that we are frequently asked when starting a relationship with a new customer.

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How are you incorporating development into your product? What does your product development team look like? Can we be confident that the investment will last? What level of support will we receive to help your technology grow with our organisation?



Product development

We understand that the NHS is constantly evolving, and we will evolve to support your changing needs. A superbly resourced development team keeps our technology roadmap moving forward. More than 50% of the Aptem team works in software/product development and our roadmap is published on our website.

The industry as a whole is constantly evolving. Layer that with curriculum demands, client requirements and growth ambitions: we need a system that is agile and a team behind it that can react quickly. We value the ethos and ambitions of the Aptem team. The way they have scaled and are improving the products aligns with our own ambitions.

Corndel

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Adopting a new technology is a large-scale change project. How can you help our team to implement it, use it and make sure that we're getting the best value possible?



Implementation consultancy

Every one of our customers is supported with a dedicated Implementation Consultant for a watertight, customised process. Every single member of the implementation team has unrivalled sector and product knowledge. Your Implementation Consultant will be with you and your team every step of the way, acting as a critical friend to ensure you have maximised processes as well as advising and configuring the system to achieve your goals.

The implementation process was supported by Aptem's high-quality implementation consultants, who guided us through the process quickly.

Learning Curve Group

By the end of implementation, you will have a high level of in-house capability with confident superusers who know how to configure and use the system, and how to customise it to meet your future needs.

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What happens after the implementation? Are we left to use the system or is there any ongoing support?



Customer Success management

Once the implementation is complete, you will be in the hands of a Customer Success Manager. They will help you to get the most from the system and to ensure that you're meeting your goals for learner outcomes, quality standards and compliance. You'll also be kept in the loop about new training resources and have access to expert webinars live and on demand.

The support from our Customer Success Manager (CSM) and dedicated Implementation Consultants has been invaluable, enabling us to fully harness the benefits of Aptem.

Instep

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Are there any resources to help us if we encounter a specific issue with the system or need to learn more about a particular feature?



Technical support

An extensive Help Centre, packed with easy-to-follow guides, tips and video training, helps you get the most from your Aptem system. Regular product webinars take customers through new and existing functionality. A UK-based support team is at the end of the phone to answer your organisation's questions and work through any challenges with you.

I love Aptem, and the customer service support is really helpful. Aptem gets better by the month. It's simple and easy to use. Thank you for your support.

Learner at Access Creative College



We've been an Aptem partner since 2019. Aptem's track record has been exceptional in terms of keeping a pace with what's going on in the education landscape and making sure that we're able to offer our learners and our staff the best possible tools to be able to work with within the fund regulations and provide a level of education for our learners, particularly our apprenticeships.

Ryan Palmer, CEO, YMCA

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If you are an organisation that helps deliver further education and employment programmes and would like to transform the way you deliver in a cost-effective, efficient and compliant way, get in touch:

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Aptem is one of the fastest-growing SaaS companies to manage vocational training, skills and employability programmes. In addition to Aptem Apprentice, we offer a range of other solutions to support the development of vocational skills and re-employment.

- **Aptem Enrol,** remote onboarding of apprenticeship students, for colleges and universities.
- **Aptem Employ,** a unique, flexible, award-winning employability system that helps to get people back into the workplace quickly and for the long term.
- **Aptem Skills,** our award-winning end-to-end delivery platform that enables fully compliant ASF course delivery and accelerates re-employment.
- **Aptem Assess,** a cognitive assessment tool that enables you to seamlessly identify and respond to learning needs.

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