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apprentice

The market-leading apprenticeship delivery platform



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Product overview

Aptem Apprentice is the market-leading, award-winning, end-to-end apprenticeship delivery platform, used by almost 130,000 learners each month. From recruiting and enrolling a learner, through to final assessment, Aptem supports the entire learner apprenticeship journey.

Aptem is saving us an estimated £150,000 – £200,000 per year in administration cost and time.

Sammy Shummo,
Group Director of Apprenticeships

Four key reasons the largest training providers and over 60% of universities with an established apprenticeship provision use Aptem:

1. Aptem is highly customisable, so training providers can deliver programmes in a way that retains their competitive advantage.
2. Aptem's strategic roadmap aligns with its customers. Examples include implementing AI features that genuinely improve productivity and efficiency for training providers.
3. Aptem supports customers to manage the compliant delivery of apprenticeships – streamlining the mundane but important tasks.
4. Aptem fulfils its SaaS promise to deliver a market-leading product with regular, reliable updates.

The impact of Aptem:

30%

time saving overall enabled coaches to focus on learner experience at a large training provider.

77%

reduction in time to onboard learners for one of the UK's largest training providers.

5 months to 1 day

for a university adding learners and employers to the apprenticeship delivery system.

1 month to seconds

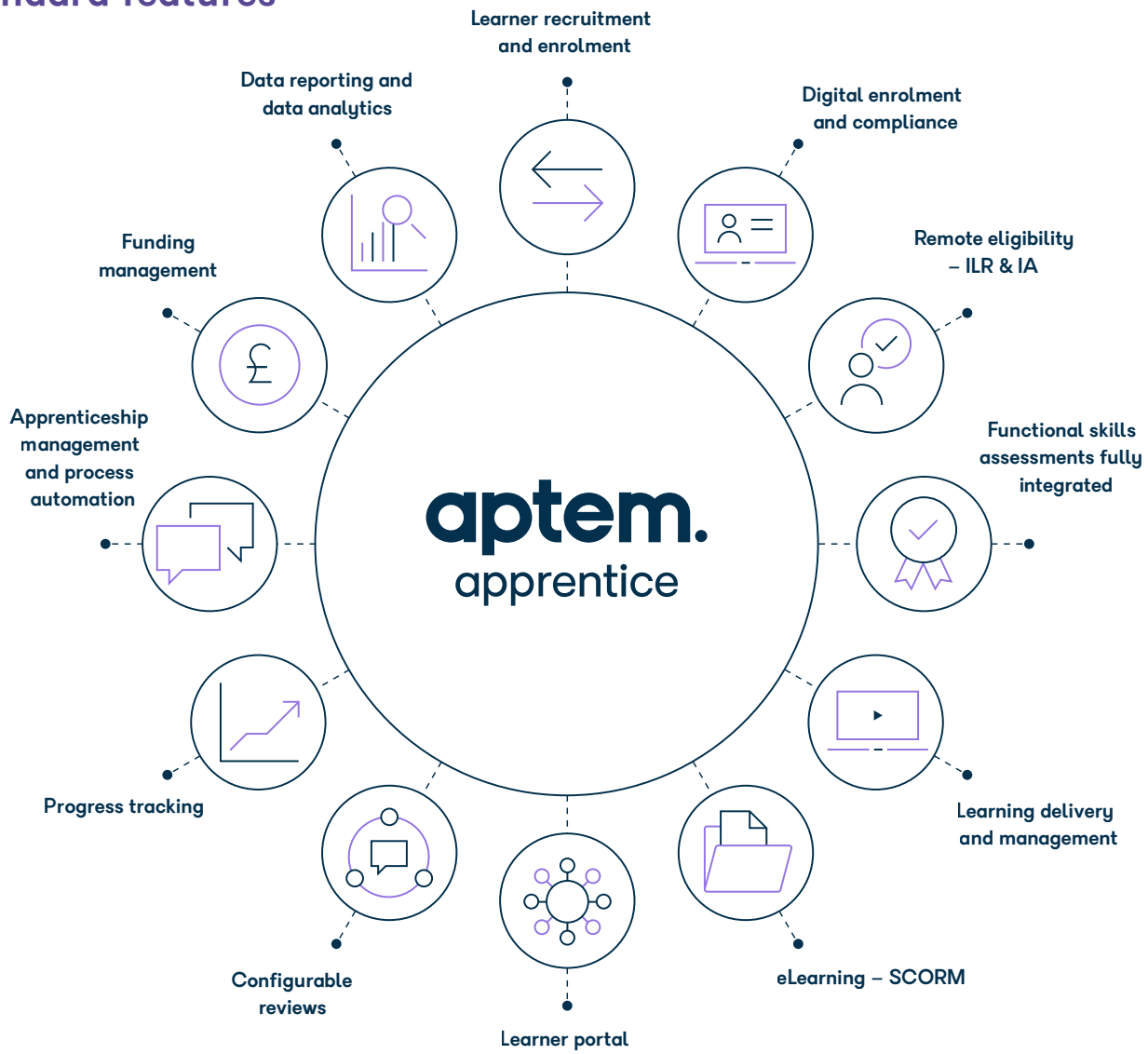
for a university to submit their monthly ILR.

Aptem Apprentice: a customisable, end-to-end apprenticeship management system

Aptem Apprentice's industry-leading functionality appeals to a variety of stakeholders, including apprentices, employers and auditors, all of whom have different needs and priorities.

In this context, it is clear that when it comes to the technology that sits at the heart of an ambitious training business, a 'one size fits all' approach will not deliver. Leading and growing providers often require processes and systems that will support high levels of personalisation and agility, while also meeting the latest compliance standards.

Standard features



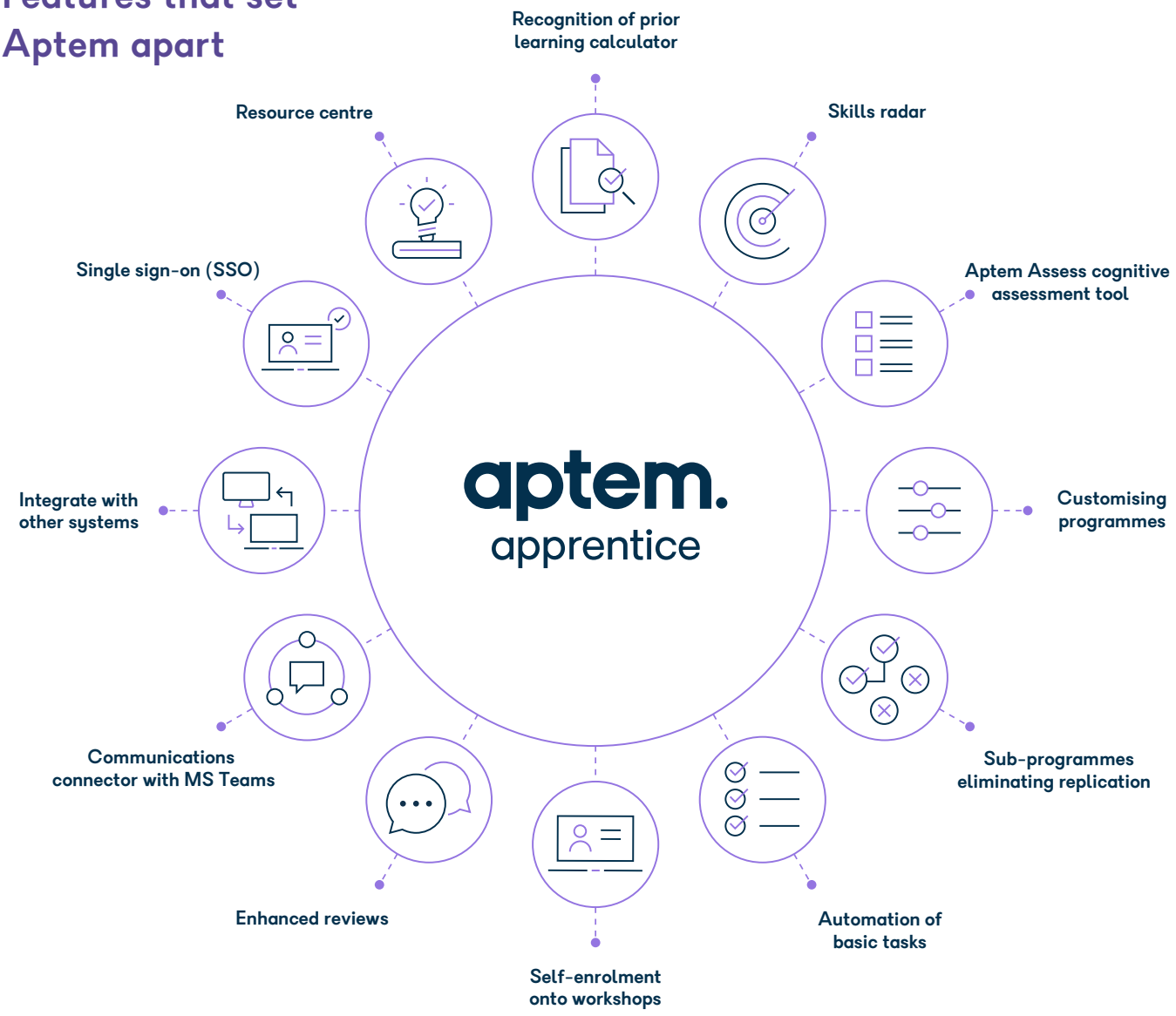
If tailored programmes get the best results, why are so many providers simply not taking this approach? For many without the supporting technology, it's deemed 'too cumbersome', and would require a huge amount of manual work to create multiple programmes which, in turn, would be incredibly hard to manage.

Aptem Apprentice enables you to customise while delivering at scale.

Learn more

aptem.co.uk/apprentice

Features that set Aptem apart



With Aptem Apprentice, you can:

- Customise your programmes to your exact delivery model.
- Automate tasks to reduce admin time.
- Customise reviews to drive meaningful interactions, not box-ticking exercises, and see all metrics in one place.
- Effectively capture a learner's competency level and progression throughout their programme.
- Get those starting points right by using our popular, free recognition of prior learning (RPL) calculator.
- Identify learners with additional needs, with built in cognitive assessment – Aptem Assess.
- Customise your learning experience through sub-programmes – eliminating the need to have multiple versions of a programme for the same apprenticeship.
- Increase engagement through built-in communications connector using Microsoft Teams.
- Deliver full eLearning using SCORM – upload your own engaging learning assets or create them directly in the platform, with evidence capture in an integrated LMS/VLE/ePortfolio.
- Prioritise efficiency and consistency through Aptem's open API, standard integrations including bksb, NCFE (Skills Forward), Century, Learning Records Service, Pass Functional Skills and Proficient. Customers have also integrated Aptem with third-party systems such as Salesforce, SITS, Banner, Quercus and customer websites.
- Create actionable insights and manage in one place, without the need for separate systems, using our embedded Power BI dashboards.
- By taking care of high-effort administrative tasks, our Aptem Enhance AI-powered features help providers cut through the noise and focus on improving learner outcomes.

Aptem's single-page dashboards provide an instant snapshot, with drilldowns, of key analytics including learner progress and achievement, caseload, compliance, Ofsted and financial performance.





I cannot stress enough how impactful it's been pushing everything into Aptem and making it a one-stop shop, particularly for the learner.

Dom Wilkinson, Operations Partnership Manager, Lifetime Training

The power of AI within Aptem

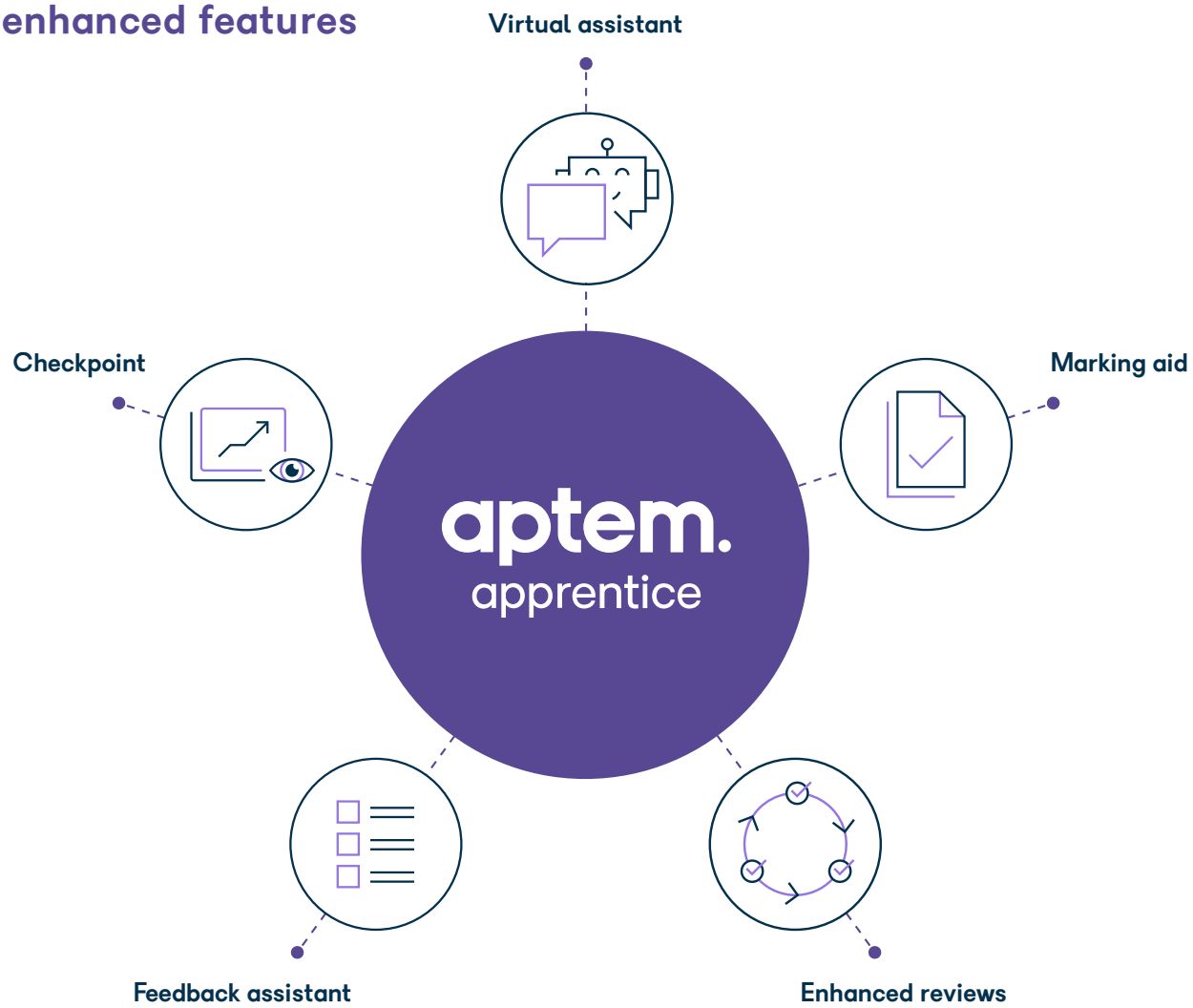
The timely emergence of new Large Language Models and AI technologies creates a step-change opportunity for apprenticeship providers.

The Aptem Enhance suite of AI-powered tools is designed to complement the expertise of your team. Unlocking new levels of efficiency, Enhance features can

- Save time on admin and marking
- Raise the quality standards of marking and record-keeping
- Provide an accurate view of learner progress and understanding
- Boost learner engagement with 24/7 tailored support.

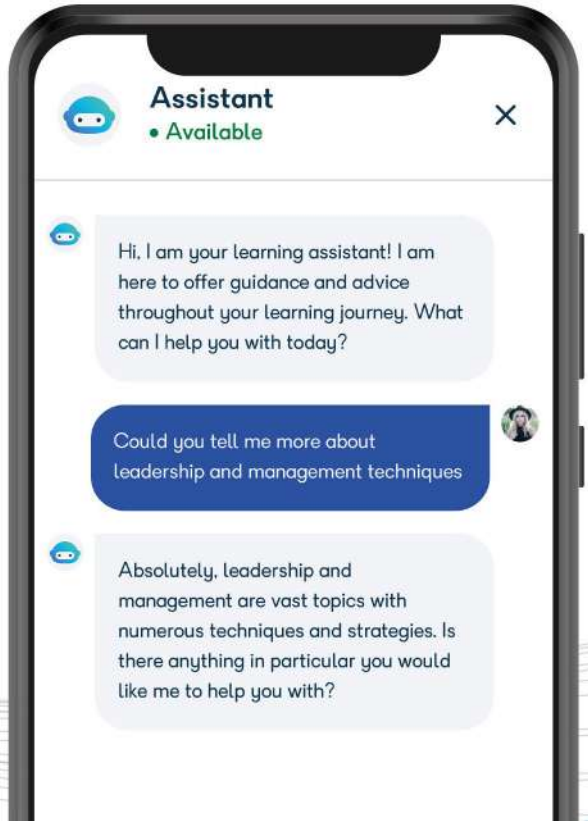
Together, these tools have a positive impact that gives providers more time to deliver more meaningful interactions with learners and consistently raise the quality of teaching for all.

AI-enhanced features



Virtual assistant for learners: delivers 24/7 support for learners with AI-powered responses aligned to the apprenticeship standard and the learning plan. The tool reduces routine, repetitive questions, includes extensive support for functional skills and empowers apprentices to actively shape their learning experience.

Marking aid and feedback assistant: simplifies and accelerates the marking process, allowing tutors to mark submissions up to 50% faster, without compromising quality. With the facility to add inline feedback KSB criteria mapping and a human-in-the-loop approach, these tools help to deliver personalised, actionable feedback that supports learner progress.



Enhanced reviews: unlocks valuable, learner-focused conversation by shifting the emphasis from admin to coaching and feedback. With automated summarisation of key points, themes, and actions during each review, and preparation tools that pre-populate forms with past summaries and track actions, it reduces admin, ensures compliance, and helps tutors and learners arrive well-informed for meaningful, productive discussions.

Checkpoint: provides objective progress monitoring that boosts learner confidence and delivers instant insight into their KSBs. With timely questions and realistic, work-based scenarios, it helps learners deepen their understanding and provides an instant snapshot of the learner's progress. Virtual assistant is seamlessly integrated with checkpoint for additional information in context.

Learn more

aptem.co.uk/enhance

Value multiplying features that work together

We're measuring the impact these tools are having on our customers and their learners.

Here's what you can expect if you are a training provider with 1,000 learners:



Checkpoint

33% improvement in planned end date accuracy resulting in annual funding gains of

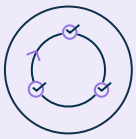
£90,000



Marking aid

50% of your tutors' weekly marking time saved resulting in annual funding gains of

£130,680



Enhanced reviews

50% of your tutors' weekly time spent writing up reviews saved resulting in annual funding gains of

£253,440



Virtual assistant

16 days a month are saved on average by answering routine learner enquiries, resulting in annual funding gains of

£190,080

Use of the full suite of Aptem Enhance features will result in additional total funding of

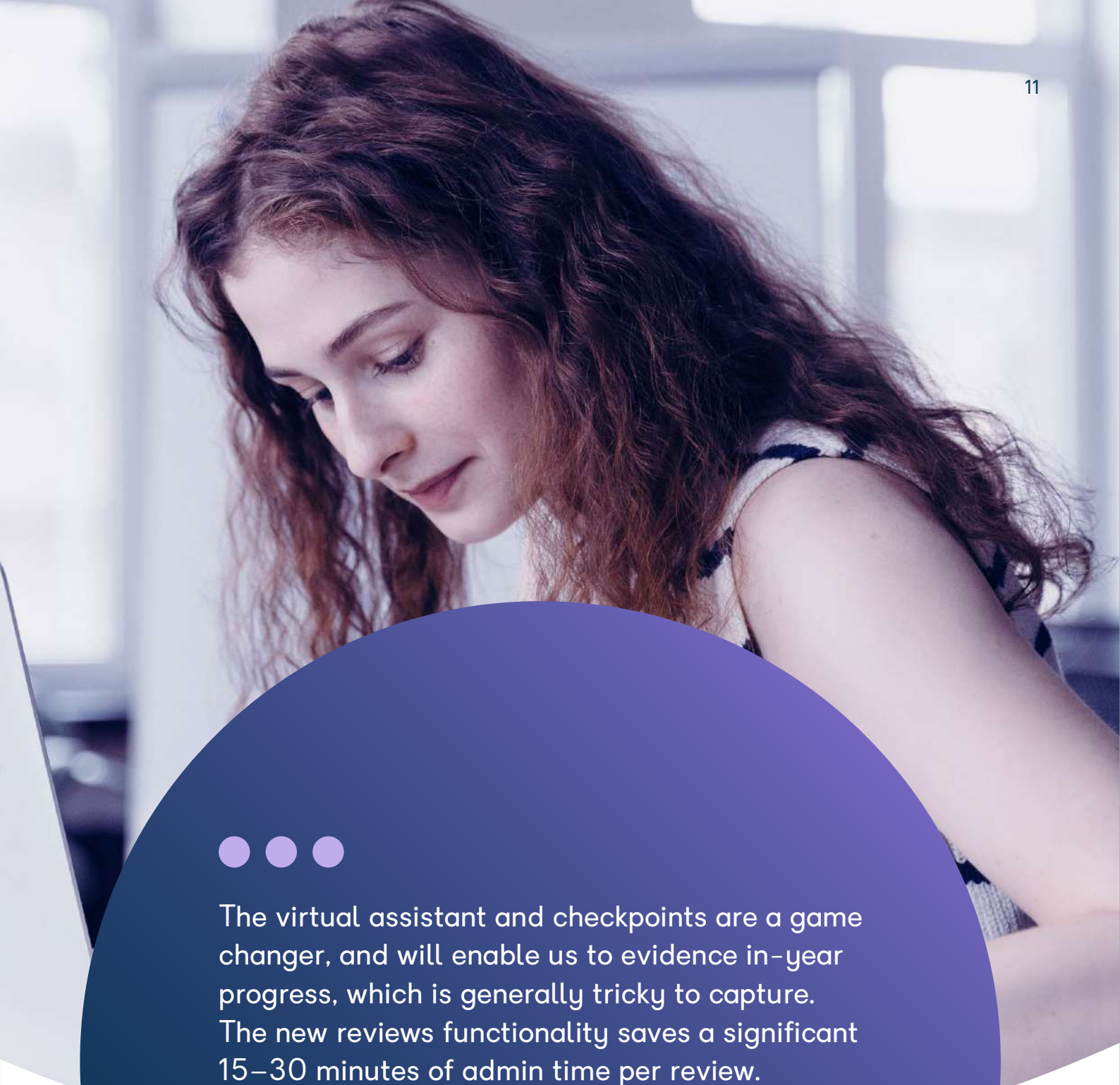
£664,200

with no changes to the cost base.

* Calculations are based on accepted industry averages.

Use Aptem's Enhance impact calculator to see the savings you could make:

Calculate



The virtual assistant and checkpoints are a game changer, and will enable us to evidence in-year progress, which is generally tricky to capture. The new reviews functionality saves a significant 15–30 minutes of admin time per review. By adopting it, we're giving Development Coaches time back so they can focus on what matters: helping learners and employers achieve.

Becki Lee, Director of Quality at tend®

The Aptem team behind the partnership

We know that the team behind the technology really matters to you. When procuring a technology provider, we are rightly asked:

"How are you incorporating development into your product? What does your product development team look like? Can we be confident that the investment will last? What level of support will we receive to help your technology grow with our business?"

Adopting a new technology is a large-scale change project. You need a partner that will help you and your team to implement it, use it and reap the rewards. As an Aptem customer, you benefit from a team of 113 (and growing), dedicated to ensuring your success using our system.



Product development

Your organisation is evolving. And we are evolving to support your changing needs, with a superbly resourced development team that keeps our technology roadmap moving forward. More than 50% of the Aptem team works in software/product development and our roadmap is published on our website.

The industry as a whole is constantly evolving. Layer that with curriculum demands, client requirements and growth ambitions; we need a system that is agile and a team behind it that can react quickly. We value the ethos and ambitions of the Aptem team. The way they have scaled and are improving the products aligns with our own ambitions.

Corndel



Implementation consultancy

Behind every successful technology is a watertight, customised implementation. Your dedicated Implementation Consultant will be with you every step of the way as your 'critical friend', advising and configuring the system to achieve your goals. Our implementation team has unrivalled sector and product knowledge.

The implementation process was supported by Aptem's high-quality implementation consultants who guided us through the process quickly.

Learning Curve Group



Customer success management

Once the implementation period is complete, you will be in the hands of a Customer Success Manager (CSM). They will help you to get the most from the system and to measure the impact it has on your organisation's growth, learner outcomes, employer engagement and compliance.

The support from our Customer Success Manager and dedicated Implementation Consultants has been invaluable, enabling us to fully harness the benefits of the Platinum service package.

Angela Roberts,
Head of Learning Solutions, Instep



Technical support

An extensive Help Centre, packed with easy-to-follow guides and tips, helps you to get the most from your Aptem system. Regular product webinars take customers through new and existing functionality. A UK-based support team is at the end of the phone to answer your organisation's questions and work through any challenges with you.

One of the reasons we decided to use Aptem Apprentice, outside of the solution and features itself, is the fact it is clear the team are apprenticeship experts. They talk our language and know our challenges, and that gives us the reassurance that this is the right product for us.

Peter Sarner-Taylor,
Head of Apprenticeships Funding and Data, University of West London

By the end of implementation you will have a high level of in-house capability, with competent superusers who know how to configure and use the system, and how to customise it to meet your future business needs.

Case study:
Why Corndel renewed with Aptem



With a relentless focus on delivering exceptional-quality training programmes across Leadership and Digital, Corndel has grown into one of the largest vocational training providers in the UK.

The choice to renew with Aptem

Having reviewed several apprenticeship delivery systems, Corndel shortlisted and ultimately decided to renew with Aptem. “Aptem was the only system that could meet our goals. This includes the ability to build exciting content for the learning plan and upload it into Aptem using SCORM. The new user interface in Console is “smart and intuitive”, receiving positive feedback from learners and employers. We also use Aptem to help deliver a higher degree apprenticeship offering. Aptem has extensive knowledge in this marketplace and is the only viable provider. In addition, we use Aptem to continue to manage the delivery of commercial programmes.”

Richard Bridge, Director of Learning Technology



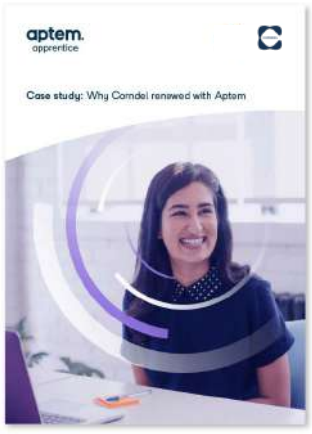
Selecting the right technology platform for future growth

At renewal, the team at Corndel challenged themselves to ensure that Aptem was still the best-available product to service their business. “Historically we have very close ties with Aptem. Aptem is a valued partner. But the renewal presented us with an opportunity to review our technology to ensure Aptem remained the appropriate choice for the next stage of our business. We have ambitious plans to continue our growth trajectory and bring exceptional training programmes to the market, so we needed to ensure that the technology platform could continue to meet these ambitions,” said Richard Bridge, Director of Learning Technology at Corndel.

After a full market analysis of all apprenticeship delivery systems, Corndel decided that end-to-end systems took priority:

Delighting our learners and employers lies at the heart of what we do. It’s not a great experience for either party to have to log on to myriad systems, especially in the first few weeks when onboarding onto a learning programme.

Richard Bridge, Director of Learning Technology



Read the full case study

Corndel's criteria for selection

Working at scale

Corndel onboards high volumes of learners each month. Their system needs to automate basic administration processes, and create accounts for learners in bulk. Streamlining the onboarding process is also crucial to Corndel's promise to deliver an exceptional learner experience. Senior leaders at Corndel have confidence in the security of the platform, with servers held in the UK and a single tenant set-up per customer.

Working at pace

Corndel is constantly evolving and improving its programmes, upgrading content based on customer feedback, creating personalised modules so that the organisations it works with can meet their specific L&D objectives, and adapting to ensure compliance. The chosen system has to be able to support these requirements.

Customisation

Corndel's roots lie in industry disruption. They had a simple goal when they conceived Corndel back in 2016: to deliver brilliant training. In order to deliver brilliant training that delights their learners and employers, they created a different kind of delivery model. Irrespective of their size, they still challenge themselves daily to ensure they optimise this model. Crucial to that is a system that doesn't constrain them.

Development roadmap

It's crucial that the future roadmap and general direction of travel is in sync with Corndel's requirements. They value features like the ability to isolate and change part-time learners or breaks-in-learning learners on non-standard chronology. The Corndel team values the system's ability to help ensure compliance, because the platform has been deliberately built to service apprenticeships.

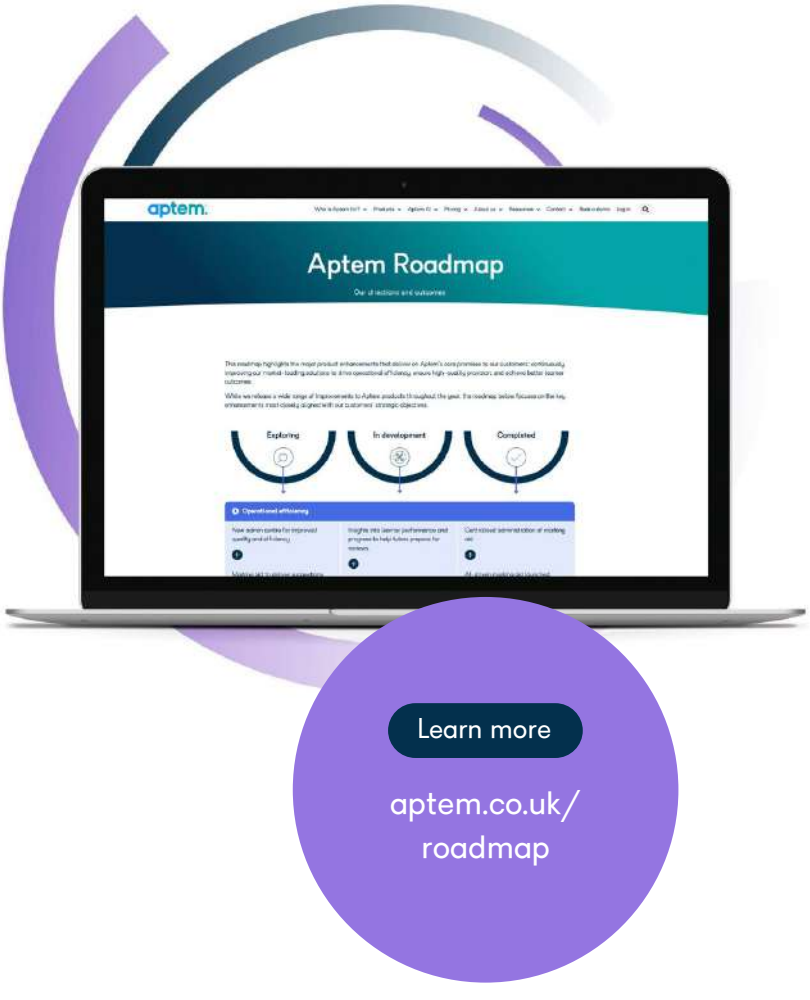
Roadmap: Aptem as a partner for the future

One of the key reasons providers choose Aptem is a proven track record in continuous product feature development and enhancement.

Through customer forums and collaborative customer partnerships, we proactively seek to understand your current and evolving processes and challenges. In the longer term, we are interested to know what's on the horizon for your business, which areas are you likely to be focusing on in three to five years, what far-off growth plans might we want to be considering now from a technology perspective?

Published product roadmap

Our published product roadmap shows the direction in which we are heading and the types of outcomes we are aiming for. It focuses on the outcomes we want to deliver for our customers and users, grouping them into themes or initiatives. The roadmap evolves as we learn more and allows us to open up a practical dialogue with our customers about the problems they would like us to solve.



Aptem has made significant developments over the past year which really enhance the experience both for us as the provider and the users (apprentices and employers). We have a true partnership with the team at Aptem and look forward to continuing to work with them.

Adele Lochman, Assistant Head of Apprenticeships, University of Salford

Our customers and partners

Across the UK, Aptem is delighting training and employability providers, universities, colleges, tutors, assessors, employers and, most importantly, learners and jobseekers.

Our customers include:



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We partner with other industry experts:

Fellowship of Inspection Nominees
LX GROUP
SDN STRATEGIC DEVELOPMENT NETWORK
UVAC UNIVERSITY VOCATIONAL AWARDS COUNCIL
LOCKHART HAWKINS
Kaimetrics Knowledge Analytics Impact
aelp
Allen APPRENTICESHIPS & SKILLS
SEREN SKILLS NETWORK

We've won numerous industry awards:

learning technologies Awards 2025 — Learning technologies organisation of the year — Gold Award
THE EDTECH AWARDS — COOL TOOL FINALIST 2022
BRITISH DATA AWARDS
DIGITAL EDUCATION AWARDS — 2023 WINNER — Digital Business Education Product of the Year
DIGITAL EDUCATION AWARDS — 2025 WINNER — Business Education Learning Product of the Year
CabinetOffice Innovation Launch Pad
WINNER — ED TECH & CONTENT PROVIDER OF THE YEAR — Aptem
BUSINESS AWARDS UK — Business Training and Education Awards — WINNER — Aptem
THE LEARNING AWARDS

We are accredited:

SOCOTEC — ISO 9001 ISO/IEC 27001
CYBER ESSENTIALS PLUS
HM Government G-Cloud Supplier

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If you are an organisation that helps deliver further education and employment programmes and would like to transform the way you deliver in a cost-effective, efficient and compliant way, get in touch:

enquiries@aptem.co.uk

020 3758 8540

www.aptem.co.uk/apprentice

Aptem is one of the fastest-growing SaaS software companies to manage vocational training, skills and employability programmes.

In addition to **Aptem Apprentice**, we offer a range of other solutions to support the development of vocational skills and re-employment.

- **Aptem Employ,** a unique, flexible, award-winning employability system that helps to get people back into the workplace quickly and for the long term.
- **Aptem Skills,** our award-winning end-to-end delivery platform that enables fully compliant ASF course delivery and accelerates re-employment.
- **Aptem Assess,** a cognitive assessment tool that enables you to seamlessly identify and respond to learning needs.

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